## Exclusive business development program in the US

NGAL (Network Globally, Act Locally) is an intensive hands-on business development programme for early-stage startups. The programme starts with the boot camp in Tartu, continues in Tallinn and ends with a launch-camp in Charleston, USA. At the final day, teams pitch to judges and the best teams will be awarded.

NGAL is an ambitious, high-impact business development programme linking five universities across countries and cultures through student-centred entrepreneurship. It is an intense, impactful, summer immersion and travel abroad programme for students who are start-up founders and who wish to plan to take their company to scale.

In 2019 NGAL takes place from June 2 to June 14. From Tallinn University of Technology, 4 students representing 2 teams will be selected. <u>Application deadline is April 5th</u>.

## APPLY HERE: https://goo.gl/forms/3r90hv6FwXsQWn8w1

The programme consists of an intense **12-day accelerator experience** that works to take student companies to launch the minimum viable product (MVP) using the lean startup process and the agile/scrum methodology.

The programme enables you to develop your business idea and MVP together with student teams from two Estonian and three US universities: University of Tartu and Tallinn University of Technology, College of Charleston, The Citadel (Military College of South Carolina) and Nebraska Wesleyan University.

The project is partly financed by **Harry and Reba Huge Foundation**. The whole program is valued up to USD 100,000! Moreover, **each participant has all the costs covered** ("all included" - food, accommodation, flights).

Last year's winner was a team from Tallinn University of Technology, **Timey**. "NGAL program is such a great opportunity to get guidance and feedback from experienced mentors and improve your business model", says the leader of Timey, Martin Möllits.

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